



VIA PROCUREMENT WEBSITE

PUBLISHED: October 7, 2025

SUBJECT: Request for Proposals for Management, Operation, and Development of Fixed Based Operator (FBO): MAA Response No. 2 to RFP Comments

Dear Prospective Proposers:

Reference is made to the Request for Proposals for Management, Operation, and Development of Fixed Based Operator issued by the Montgomery Airport Authority (MAA) dated June 2, 2025 (as amended from time to time, the “RFP” or the “MGM FBO RFP”). Capitalized terms used in this communication have the meanings given to them in the RFP.

This communication provides MAA’s responses to certain RFP Comments pursuant to Section 7.3 of the RFP, attached in Appendix 1. Prospective Proposers should note:

- RFP Comments may have been consolidated or otherwise edited for clarity or brevity and are not part of MAA’s responses in Appendix 1.
- In accordance with Section 7.3.2 of the RFP, MAA’s responses to RFP Comments in Appendix 1 do not themselves modify the provisions of the RFP. Any corresponding modifications to the RFP that are formally incorporated by Addendum will take precedence over the responses herein.
- Any provisions of the RFP not specifically modified by Addendum remain unchanged.

We thank you for your continued interest in the MGM FBO RFP and encourage you to reach out with any other questions as they arise.

Sincerely,

A handwritten signature in black ink, appearing to read 'Loyd L. Jenkins', is written over a horizontal line.

Loyd Jenkins
Interim Executive Director, MAA
Procurement Contact

Enclosures: MAA Response No. 2 to RFP Comments



Montgomery Airport Authority
MGM FBO RFP

Appendix 1: MAA Response No. 2 to RFP Comments

No.	REFERENCE	RFP COMMENT	RESPONSE
1.	Section 2.5.3 of the RFP	Where will the new fuel farm be located and will it be above ground in accordance with the Minimum Standards?	MAA still intends to purchase a new fuel facility, which will be above ground and located on the West Ramp as described in Section 2.5.3 of the RFP and depicted in Attachment 4B of the RFP as the Fuel Farm Site. MAA does not intend to use the existing underground fuel facility.
2.	Section 6.2.5 of the RFP and Part E of Form 2	Prior to executing the FBO Services Agreement, will the Preferred Proposer be required to furnish the certificates of insurance and endorsements evidencing the required insurance coverage in Section 6.2 of the RFP?	The required certificates of insurance and endorsements in accordance with Section 10.1 and Exhibit F (<i>Insurance Requirements</i>) of the FBO Services Agreement are to be received and approved by MAA before work commences under the Agreement; however, they are not required prior to execution of the FBO Services Agreement.
3.	Section 6.2 of the RFP	Will the Authority consider modifying the Insurance Requirements, so they are right-sized to the contemplated operation? The costs of carrying the required coverages should not be borne solely by the FBO Operator.	MAA has made limited adjustments to the RFP and the FBO Services Agreement in the forthcoming Addendum in line with industry standards for FBO contract operators and comments from prospective Proposers. See revisions in Section 6.2 of the RFP along with revisions in Section 10.1 and Exhibit F of the FBO Services Agreement. If necessary, Proposers are invited to provide any further proposed terms as part of the Option Terms described in Section 14.4 of the RFP.